



### Investment Objective

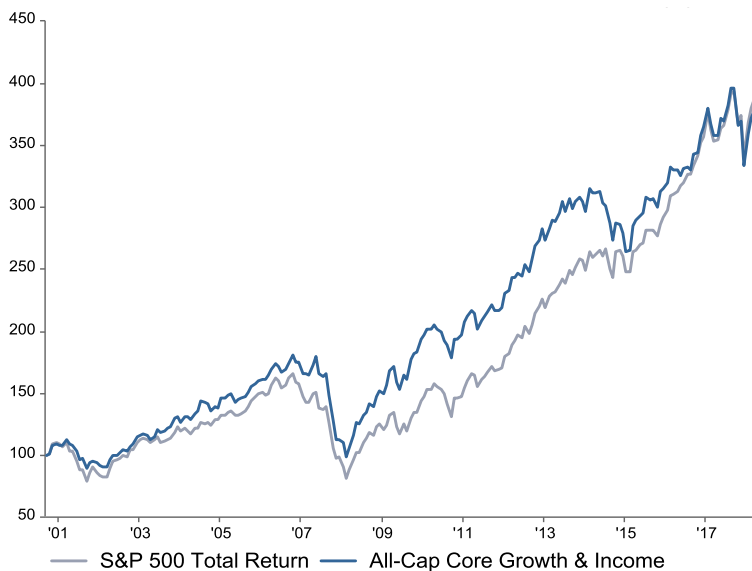
The All-Cap Core Growth & Income strategy seeks to outperform the S&P 500 Total Return Index over time while taking less-than-market risk. SFE strives to preserve capital and achieve long term growth by employing an opportunistic, total return approach (stock price appreciation plus dividends).

### Investment Approach

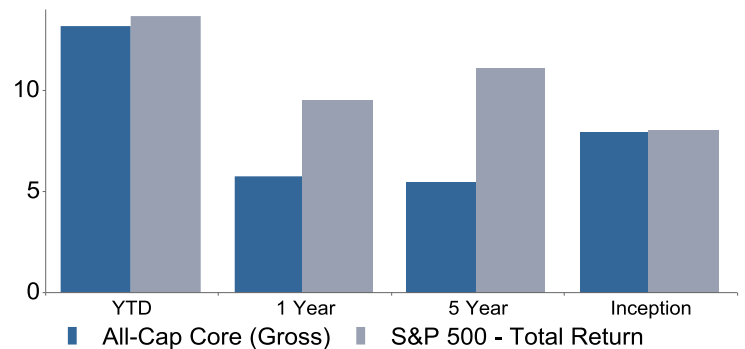
SFE adheres to a formal process of value-based, fundamental analysis and risk management. SFE asset managers focus on US companies with established competitive advantages in their industries, that have strong global franchises and that generate significant revenue from their international operations.

### INVESTMENT PERFORMANCE % -- As of 3/31/19

SFE claims compliance with the Global Investment Performance Standards (GIPS) and its results have been independently verified for the periods May 1, 2008 through December 31, 2017 by ACA Compliance Group Holdings, LLC.



|              | YTD    | 1 Year | 5 Year | Inception |
|--------------|--------|--------|--------|-----------|
| All-Cap Core | 13.13% | 5.70%  | 5.45%  | 7.89%     |
| S&P 500      | 13.65% | 9.50%  | 11.09% | 8.05%     |



### PORTFOLIO MANAGEMENT

#### CHARLES E. BOHLEN, J.D. CFA

Mr. Bohlen received a BA in History & Literature from Harvard College (magna cum laude) and a J.D. from Yale Law School. He is an active CFA charter holder and a member of the CFA institute and the CFA Society of Los Angeles.

#### JAMES T. MOYLAN, CFA

Mr. Moylan received a BS in Mathematics from UCLA and an MBA from the Anderson School of Management, UCLA. He is an active CFA charter holder and a member of the CFA institute and the CFA Society of Los Angeles.

Performance quoted represents past performance and does not guarantee future results. Investment return and principal value will fluctuate so that shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than that shown here. Performance data current to the most recent month end is available by calling 213-612-0220.

## ANNUAL COMPOSITE DISCLOSURE PRESENTATION

| Year End | Total Firm Assets (millions) | Composite Assets (millions) | Number of Portfolios | % of Carve Outs | S & P 500 (tr) Index | Composite Results Annual Performance |         | Composite Dispersion | Ex-Post Standard Deviation (Rolling 3 yrs) |         |
|----------|------------------------------|-----------------------------|----------------------|-----------------|----------------------|--------------------------------------|---------|----------------------|--|---------|
|          |                              |                             |                      |                 |                      | Gross                                | Net     |                      | Composite                                  | S&P 500 |
| 2017     | \$322                        | \$92                        | 203                  | 0%              | 21.83%               | 15.54%                               | 14.16%  | 4.83%                | 10.28%                                     | 9.92%   |
| 2016     | \$304                        | \$87                        | 199                  | 0%              | 11.96%               | 13.07%                               | 11.65%  | 3.93%                | 10.63%                                     | 10.59%  |
| 2015     | \$283                        | \$80                        | 190                  | 0%              | 1.38%                | -8.67%                               | -9.76%  | 3.58%                | 10.33%                                     | 10.47%  |
| 2014     | \$324                        | \$200                       | 346                  | 0%              | 13.69%               | 7.87%                                | 6.70%   | 3.62%                | 9.06%                                      | 8.97%   |
| 2013     | \$309                        | \$188                       | 329                  | 0%              | 32.39%               | 29.07%                               | 27.76%  | 3.38%                | 10.46%                                     | 12.11%  |
| 2012     | \$243                        | \$148                       | 294                  | 0%              | 16.00%               | 10.82%                               | 9.68%   | 3.23%                | 13.62%                                     | 15.30%  |
| 2011     | \$240                        | \$149                       | 291                  | 0%              | 2.11%                | 2.37%                                | 1.35%   | 3.96%                | 17.00%                                     | 18.97%  |
| 2010     | \$217                        | \$126                       | 243                  | 0%              | 15.06%               | 26.97%                               | 25.77%  | 6.90%                | 21.69%                                     | 22.16%  |
| 2009     | \$179                        | \$62                        | 141                  | 63%             | 26.46%               | 35.00%                               | 33.41%  | 8.51%                | 19.40%                                     | 19.91%  |
| 2008     | \$183                        | \$72                        | 142                  | 43%             | -37.00%              | -35.89%                              | -36.49% | 3.55%                | 15.57%                                     | 15.29%  |
| 2007     | \$227                        | \$95                        | 127                  | 47%             | 5.49%                | 9.92%                                | 9.04%   | 7.49%                | 8.77%                                      | 7.79%   |
| 2006     | \$202                        | \$85                        | 114                  | 47%             | 15.79%               | 15.88%                               | 14.63%  | 4.44%                | 8.82%                                      | 6.92%   |
| 2005     | \$172                        | \$68                        | 83                   | 51%             | 4.91%                | 5.46%                                | 4.35%   | 5.52%                | 9.03%                                      | 9.17%   |
| 2004     | \$156                        | \$59                        | 69                   | 59%             | 10.88%               | 13.93%                               | 12.74%  | 3.60%                | 10.54%                                     | 15.02%  |
| 2003     | \$133                        | \$47                        | 59                   | 60%             | 28.68%               | 21.91%                               | 20.62%  | 3.76%                | n/a  | n/a     |
| 2002     | \$100                        | \$30                        | 51                   | 68%             | -22.10%              | -13.67%                              | -14.63% | 3.49%                | n/a  | n/a     |
| 2001     | \$94                         | \$28                        | 47                   | 92%             | 10.69%               | 9.24%                                | 8.93%   | 3.60%                | n/a  | n/a     |

**Notes:**

1. In 2001 results and dispersion are reported for the period October 1, 2001 through December 31, 2001 only.
2. Beginning January 1, 2008, composite net returns are calculated by deducting management fees at the account level. Prior to that date, net of fee performance was calculated by deducting a weighted average fee from the gross returns for each year.
3. Not applicable (n/a) based on the abbreviated time frame.

The **All-Cap Core Growth & Income** strategy seeks to produce returns that consistently outperform the S&P 500(tr) Index while taking less-than-market risk. The investment objective is to preserve capital and achieve long term appreciation by employing an opportunistic, total return approach which includes the reinvestment of all dividends into cash. Cash is used as a strategic position. SFE focuses on US companies that have established a competitive advantage in their industries, have strong global franchises and generate significant revenue from their international operations.

This composite was created October 1, 2001 and contains only fee-paying fully discretionary portfolios. The composite is measured against the S&P 500(tr) Index, which is an index of US stocks designed to represent the US stock market. The minimum portfolio size for inclusion in this composite is \$100,000. Policy requires the removal of any portfolio that falls below \$100,000. The removal of a portfolio occurs at the beginning of the quarter in which the balance falls below \$100,000. The portfolio re-enters the composite the quarter after the balance reaches \$100,000. Additional information regarding the inclusion and exclusion of accounts is available upon request.

SFE management fee schedule for the composite is 2.00% on the first \$250,000, 1.75% on the next \$1,000,000, 1.50% on the next \$2,000,000, 1.25% on the next \$5 million and 1.00% on the next and in excess of \$10 million. Actual management fees incurred by clients may vary. SFE's sub-advised management fee is 0.50% subject to a \$500.00 minimum annual fee. Actual sub-advised management fees incurred by clients may vary.

Composite returns are presented gross and net of management fees. Gross returns for some accounts sub-advised by SFE are stated as gross of all management fees and transaction costs and are shown as supplemental information. Net of fee performance was calculated using actual management fees. Composite results include accounts no longer with the firm.

The annual composite dispersion presented is an asset-weighted standard deviation of the accounts in the composite the entire year. As of 1/1/15 accounts with assets other than equities are no longer eligible to be placed in the strategy. Carve-outs were included in this composite until December 31, 2009. Prior to that date, we took the composite level cash percentage and composite level cash performance and allocated that to the equity returns. Additional information regarding the policy for valuing portfolios, calculating performance and preparing compliant presentations are available upon request.

SFE claims compliance with Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with GIPS® standards. SFE has been independently verified for the periods October 1, 2001 through December 31, 2016 by Ashland Partners & Company LLP and the periods January 1, 2017 through December 31, 2017 by ACA Compliance Group. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS® standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS® standards. The **All-Cap Core Growth & Income** composite has been examined for the periods October 1, 2001 through December 31, 2017. The verification and performance examination reports are available upon request.

Past performance is not indicative of future results. The U.S. Dollar is the currency used to express performance. SFE Investment Counsel Inc. (SFE) is an independent investment advisor registered with the SEC. List of composite descriptions is available upon request.